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ABSTRACT

The major purpose of this project was to determine the need for and the development of curriculum and instructional materials for members of young farm wives chapters. Young farm wives advisors, young farm wives officers, and young farm wives members were surveyed using a needs assessment questionnaire. The list of instructional areas identified in the questionnaire was derived through communications with Kansas young farm wives advisors, chapter officers and members, as well as selected members of the Kansas State University Agricultural Education and College of Agriculture staff. In addition, a series of educational activities was included for evaluation by the respondents. Questionnaire data revealed that farm management had the largest percentage indicated for any area. Consumer education was the second highest selected instructional area with a total percentage of twenty-seven. Ranking number three and four were the instructional areas of family relations and estate planning. Among other findings was that the vocational agriculture classroom was viewed as the location where instruction should take place. Eighty-seven percent of the respondents indicated a need for a resource personnel directory. (Appended material includes the project questionnaire, summary data tables, and a resource personnel directory for Kansas young farmers and young farm wives chapters.) (LRA)

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DEVELOPMENT OF CURRICULUM AND INSTRUCTIONAL MATERIALS FOR YOUNG FARM WIVES CHAPTERS

FINAL REPORT

by

Richard F. Welton
Department of Adult and Occupational Education
Kansas State University

Funded by

Kansas State Department of Education

In cooperation with the
Department of Adult and Occupational Education
Kansas State University

November, 1978

CE 025 004

U.S. DEPARTMENT OF HEALTH EDUCATION & WELFARE
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DEVELOPMENT OF CURRICULUM AND INSTRUCTIONAL MATERIALS FOR YOUNG FARM WIVES CHAPTERS

Twenty-six young farm wives chapters are in operation in Kansas. For the most part, educational programs for members of these chapters have not had the benefit of curriculum and instructional materials. The emerging role of the farm wife as a visible and vocal partner in a farming or ranching operation points to the need for more and better educational activities. Membership in local young farm wives chapters is an indicator of their commitment to the operation of their farm or ranch. If their role as full partners in an agricultural operation is to be enhanced, their specific educational needs should be identified. The next step will be to provide suitable curriculum and instructional materials to meet these needs.

Purpose

The major purpose of this project was to determine the need for and the development of curriculum and instructional materials for members of young farm wives chapters.

Objectives

The three main objectives identified as being essential in the conduct of this study were:

1. To survey and analyze the curriculum and instructional material needs of members of young farm wives chapters;
2. To develop curriculum and instructional materials to meet the identified needs of chapter members;
3. To organize and utilize a steering committee.

Methodology

In order to accomplish the first objective it was determined that some

type of needs assessment survey would be needed to accurately analyze young farm wives needs. Before work was started on this instrument, research recently completed or currently underway was examined. To accomplish this, a national survey was taken of all state departments and education departments of agricultural education. In addition to asking for information about past and present research, the survey instrument solicited information about the number of young farm wives programs, enrollment trends, and curriculum materials available in each state. To aid in the construction of the actual needs assessment instrument, an ERIC search was made of the Abstracts of Instructional Material and Abstracts of Research Material. With this background information, a state young farm wives questionnaire was constructed. The questionnaire is contained in Appendix A. The list of instructional areas identified in the questionnaire was derived through communications and consultations with Kansas young farm wives advisors, chapter officers and members, as well as selected members of the Kansas State University agricultural education and College of Agriculture staff. In addition, a series of educational activities was included for evaluation by the respondents.

A steering committee was formed representing the following areas: Kansas young farmers, Kansas vocational agriculture instructors, Kansas Banking Association, agricultural communications, young farm wives, farm business analysis instructors, Kansas State University College of Agriculture, and the State Association of Secondary School Administrators. A complete list of the persons serving on this committee is contained in Appendix B. Throughout the course of this research project three steering committee meetings were held. A planning meeting was held January 20, 1978, to initiate the project. A second meeting was held on March 21, 1978, to bring committee members up-to-date on progress of the project. The third and final meeting was held June 8, 1978,

to review the project accomplishments and to make recommendations. Copies of letters and meeting minutes may be seen in Appendix C. The purpose of the steering committee was one of an advisory capacity. Through this role, the steering committee made evaluations and suggestions to the project staff which were considered throughout the course of the project.

The target population was identified and divided into three different categories. These categories included: 1) young farm wives advisors; 2) young farm wives officers; and 3) young farm wives members. Since the number of young farm wives advisors was less than one hundred, the entire population was sampled. Participants from the officer and member populations were randomly selected assuming a 5 per cent margin of error. Questionnaires were sent out to the various respondent categories on March 10, 1978. Follow-up letters were then sent on March 28, 1978 to those not returning the questionnaires. A sample of this letter is shown in Appendix D. The following table indicates the size of the sample and the response rate for the three groups.

TABLE 1

Percentage Response to Mailed
Young Farm Wives Needs Assessment Questionnaire

Respondent Category	Population	Size of Sample	Number Returned	Per Cent Returned
Young farm wives advisors	22	22	17	77
Young farm wives officers	106	60	34	55
Young farm wives members	254	90	57	61
TOTALS	382	172	108	63

Major Findings

The data collected from the young farm wives questionnaire is summarized and reported in six tables. Inspection of Table 2[1] reveals that farm management had the largest percentage indicated for any area. A total of twenty-nine per cent selected farm management with the largest response coming from the young farm wives member category. Consumer education was the second highest selected instructional area with a total percentage of 27. Ranking number three and four were the instructional areas of family relations and estate planning with similar percentages of 21 and 19 respectively. It should also be noted that one other instructional area -- child development -- was selected by the young farm wives advisor category with as high or higher percentage as the first four. Likewise, the young farm wives officers category indicated that farm first aid practices, energy saving practices for the home, and child development were also important areas. These groups received percentages of 21, 24, and 24 respectively.

Place of Instruction

Data presented in Table 3 discloses where the instruction for these instructional areas would best be suited. The data in this table are summarized for all three respondent categories. As can be seen in all but three areas, the vocational agriculture classroom was chosen as the location where instruction should take place. State meetings were indicated as the best possible site of instruction for the areas of energy saving practices for the home, parliamentary practices and cooperation with the Cooperative Extension Service.

---

[1]Tables appear in numerical order in Appendix E.

Advisor Evaluation
of Educational Activities

The data summarized in Table 4 reports the extent that young farm wives advisors deemed the selected educational activities would be helpful in 1978 and beyond. As is shown in this table, ten of the eighteen activities received a 70 per cent helpful rating or better. One activity, revision/up-dating of the Leadership Manual, was rated as questionable by the advisors. It should be pointed out that the highest helpful rating of 94 per cent was given to the instructional areas of a statewide directory of potential resource people and the state Young Farmer and Farm Wives Newsletter. Also of importance in this table is the rating of the activity of a workshop to examine the roles of the young farm wives advisor which received an 82 per cent helpful rating.

Officer Evaluation
of Educational Activities

The information provided in Table 5 reports the responses of the young farm wives officers to the same set of educational activities as reported in Table 4. Again we find that most of the activities were rated as being helpful. In only one activity, revision/up-dating of the Leadership Manual, did a high percentage (29 per cent) feel it was not helpful or questionable. Just as in the previous table, the resource directory was the most helpful with an 85 per cent frequency. Close behind with 79 per cent were a training manual/instructions for chapter program planning chairmen, and the state Young Farmer and Farm Wives Newsletter. Also noteworthy are the activities of the officer leadership training conferences, and a guide on how to organize and conduct young farm wives programs with each reporting 70 per cent.

Member Evaluation
of Educational Activities

The information contained in Table 6 shows how the young farm wives members

responded to these educational activities. Most of the activities in this table were rated as helpful by a majority of the members. As with the two previous respondent categories, the young farm wives members indicated (86 per cent) that the statewide resource directory would be the most helpful activity. Revision/up-dating of the Leadership Manual again was the only activity that members were unsure about.

Combined Evaluation of Educational Activities

A combined evaluation on the educational activities of the young farm wives advisors, officers, and members is contained in Table 7. Eighty-seven per cent of the respondents indicated a need for the resource personnel directory while only 27 per cent thought revision/up-dating of the Leadership Manual would be helpful.

Ideas for Improving Educational Activities

The comments contained in Appendix F are the respondents' opinions on specific ideas for improving the selected educational activities. All the respondents' comments were noted and reported in their respective respondent category.

Recommendations

The recommendations which follow in this section are presented as a means of implementing the findings of this study. In preparing the recommendations, the researchers were constantly aware of the data revealed in the previous sections of this report; however judgements of the researchers were also influenced by personal experience and knowledge of the study areas. It is recommended:

1. That the instructional areas of farm management, consumer education, family relations, and estate planning be emphasized in young farm

wives educational programs through instructional units and resource personnel.

2. That the vocational agriculture or home economics classroom remain the primary place of instruction.

3. That the following activities be continued and expanded upon: summer tour, state young farm wives convention, Young Farmer/Farm Wives Dat at Kansas State University, Farm/City Week, and the State Young Farmer/Farm Wives Newsletter.

4. That a statewide resource personnel directory[2] be developed and updated periodically. Considerable emphasis should be placed on using this directory to help identify and utilize resource persons and materials for the major instructional areas identified in this study.

5. That a training manual or instructions should be provided for chapter program planning chairperson for use in planning the local educational program.

6. That a promotional brochure be developed to serve as a guide on how to organize and conduct young farm wives programs.

7. That a workshop be planned to examine the role of the young farm wives advisor and to provide inservice education for the young farm wives advisors.

8. That a slide series be developed to promote young farm wives programs. This slide series would be useful in improving existing programs and expanding new ones.

---

[2] A "Resource Personnel Directory for Kansas Young Farmers and Young Farm Wives Chapters" has been developed. A copy of the directory and the letter used to solicit information is contained in Appendix G.

APPENDICES

APPENDIX A

KSU KANSAS STATE UNIVERSITY

Department of Adult and Occupational Education
College of Education
Holton Hall
Manhattan, Kansas 66506

STATE YOUNG FARM WIVES PROJECT

March 10, 1978

To: Selected Kansas Young Farm Wives

From: Richard F. Welton, Project Director Richard F Welton

Subject: Participation in State Young Farm Wives Project

You have been selected to participate in the first statewide study to assess the educational needs of Kansas young farm wives. This study is being supported by the Kansas State Department of Education and Kansas State University. Your help is needed in identifying these areas so we can develop appropriate instructional materials. The enclosed questionnaire contains instructions for completion. Please read this information carefully.

If you have any questions, now or in the future, please ask them. My address is:

Dr. Richard F. Welton
Dept. Adult & Occupational Education
Holton Hall
Kansas State University
Manhattan, KS 66506
913/532-5535

All data gathered in this project will be reported as group data and confidentiality of your responses is guaranteed. If you decide not to take part, you are free to withdraw your consent and to discontinue participation at any time.

Since the number of young farm wives selected to participate in this study is limited, your contribution is vitally important. To facilitate your reply, a stamped, self-addressed envelope is enclosed. Thank you in advance for your cooperation.

RFW/kl

Enclosure

Kansas State University

Department of Adult and Occupational Education

Manhattan, Kansas

STATE YOUNG FARM WIVES PROJECT

QUESTIONNAIRE

(please print)

Name_____

Address_____

City_____ Zip Code_____

Young Farm Wives Chapter_____

Instructions for Completion

The items in this questionnaire are designed to gather information about the need to develop instructional material for Young Farm Wives chapters in Kansas. There are three sections in this questionnaire. Accuracy and completeness are essential. Therefore, it is important that you read each question carefully before indicating your responses in the space provided.

This survey is being conducted under guidelines established by Kansas State University. By cooperating, you will help the survey administrator find answers to important questions; however, your participation is strictly voluntary. You should omit any questions which you feel unduly invade your privacy or which are otherwise offensive to you. Confidentiality is guaranteed; your name will not be associated with you answers in any public or private report of the results.

Please return by March 22, 1978, to

Dr. Richard F. Welton
Dept. Adult and Occup Ed
Holton Hall
Kansas State University
Manhattan, KS 66506

Section I: IDENTIFICATION OF INSTRUCTIONAL AREAS

The following list represents instructional areas for Young Farm Wives. Carefully examine this entire list and then proceed to Section II of the questionnaire for further instructions.

1. Art principles and craft ideas for the home
2. Child development
3. Community development
4. Consumer education
5. Cooperation with Cooperative Extension Service
6. Employment preparation
7. Energy saving practices for the home
8. Estate planning
9. Selection, preparation, and storage of foods
10. Family relations
11. Farm family safety
12. Farm first aid practices
13. Farm Law
14. Farm management (record keeping)
15. Farmstead planning
16. Home management
17. Household appliances and equipment
18. Interior decorating and housing needs
19. Landscaping home
20. Parliamentary practices
21. Personal development
22. Purchasing, making, and caring for family clothing
23. Selection, preparation, and storage of foods
24. Sewing construction
25. Textile selection, preservation, and care

26. Other _____
(please state)

27. Other _____
(please state)

Section II: SELECTION OF INSTRUCTIONAL AREAS

Selection of instructional areas consist of two steps.

Step 1 -- Select from the list shown above three (3) areas you feel should be developed for instruction of Young Farm Wives. Write the three areas in the spaces provided below.

Step 2 -- To the right of each area, indicate with a check mark (✓) where each of these instructional areas might be most effectively taught.

Instructional Area	Where Instruction Might Take Place					
	Dictrict Meetings	State Meetings	Summer Tour	Field Days	Classroom (Vo-Ag)	Other (please state)
1. _____ (Indicate from list in Section I)	___	___	___ (Check One)	___	___	___
2. _____ (Indicate from list in Section I)	___	___	___ (Check One)	___	___	___
3. _____ (Indicate from list in Section I)	___	___	___ (Check One)	___	___	___

Section III: EDUCATIONAL ACTIVITIES FOR YOUNG FARM WIVES

Directions:
1. This section contains a list of activities for 1978 and beyond. To the right of each activity, space is provided for you to indicate if this activity would be helpful or not.
2. Use the following system to indicate your feelings about the activity.

H (helpful) - would be helpful in 1978 and beyond

? (undecided) - unfamiliar with this activity or not sure it would be helpful

NH (not helpful) - would not be a helpful activity

Note: Some activities call for additional information. Reac instructions for each carefully.

Educational Activities for Young Farm Wives	For 1978 and Beyond This Activity Would Be:		
	H	?	NH
1. Revision/up-dating of the Kansas Young Famers and Farm Wives Leadership Manual			
If you decided this activity would be helpful what specific ideas do you have on revision?			
_____			
_____			
_____			
2. Officer Leadership Training Conference at Rock Springs Ranch	H	?	NH
How could this activity be improved? Be specific with your ideas.			
_____			
_____			
_____			

3. Summer tour H ? NH

How could this activity be improved? Be specific with your ideas.

_____

_____

_____

4. State Young Farm Wives Convention H ? NH

How could this activity be improved? Be specific with your ideas.

_____

_____

_____

5. Awards program H ? NH

How could this activity be improved? Be specific with your ideas.

_____

_____

_____

6. A statewide directory showing potential resource persons and/or programs in agriculture/home economics. H ? NH

7. A training manual/instructions for chapter program planning chairman. H ? NH

8. Promotional brochures for state Young Farm Wives program. H ? NH

9. Young Farmer/Wives Day at KSU H ? NH

10. National Young Farmer and Wives Week H ? NH

11. A guide on how to organize and conduct Young Farm Wives programs. H ? NH

12. Farm/City Week H ? NH

13.	Slide series promoting Young Farm Wives programs.	H	?	NH
14.	State young farmer and farm wives newsletter (news and views).	H	?	NH
15.	State Young Farmer and Young Farm Wives membership directory.	H	?	NH
16.	Workshop to examine role of the Young Farm Wives advisor.	H	?	NH
17.	Inservice education for Young Farm Wives advisors.	H	?	NH

APPENDIX B

Farm Business Analysis/YoungFarm Wives/Young Farmer Projects

Steering Committee Members

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Hillsboro, KS 67063
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Kansas State Board of Agri.
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Topeka, KS 66612
913/296-3558

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Box 233
Blue Rapids, KS 66411
913/226-7127

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APPENDIX C

KANSAS STATE UNIVERSITY

Department of Adult and Occupational Education
College of Education
Holton Hall
Manhattan, Kansas 66506

December 29, 1977

To: Farm Business Analysis/Young Farmer/Young Farm Wives Steering Committee Members

From: Richard F. Welton, Project Director

Subject: Organizational Meeting of Steering Committee

The purpose of this memo is to advise you of details regarding our first steering committee. We will meet at 9:00 a.m. on January 20, 1978 in Room 207 of the Kansas State University Student Union. At that time, we will review the nature of our funded projects and discuss the role of the steering committee in the projects.

I am looking forward to meeting and working with each of you. See you on Friday, January 20.

RFW:mcs

STEERING COMMITTEE MEETING

Farm Business Analysis/Young Farmer/Young Farm Wives Projects

January 20, 1978
Room 207, Kansas State Union

Agenda

1. Introduction of steering committee members and project staff. (Olsen and Welton)
2. Role of steering committee in the conduct of the FBA/YF/FYW projects. (Olsen and Welton)
3. Review purposes of projects. (Welton)
4. Current status of:
   a. Farm business analysis programs (Unger)
   b. Young Farmer chapters (Nickel)
   c. Young Farm Wives chapters (Blaske)
5. Break-
6. Future curriculum needs of FBA/YF/YFW programs. (Olsen)
7. Plans for nex meeting.
8. Adjournment

KANSAS STATE UNIVERSITY

Department of Adult and Occupational Education
College of Education
Holton Hall
Manhattan, Kansas 66506

February 3, 1978

To: Steering Committee and Staff of the Young Farmer/Young Farm Wives Farm Business Analysis Projects

From: Richard F. Welton, Project Director

RE: Minutes of First Steering Committee Meeting

Enclosed you will find a copy of the minutes from our first steering committee. I am also sending an up-dated address listing of the committee and staff members.

Thank you for attending and taking part in this important meeting. You have helped set the stage for a series of activities that will help in improving and expanding our young farmer/wives programs in the state. I am looking forward to working with you in the upcoming months.

enclosures

RFW:cc

Minutes
Steering Committee
for
Young Farmer/Young Farm Wives/Farm-Business Analysis Projects
January 20, 1978
Room 207, Kansas State Union

The first meeting of the YFA/YFW/YBA research projects steering committee was held Friday January, 20th in R-207 in the K-State Union. The meeting got underway with Dr. Welton, program director, making some opening remarks and introducing the committee members. Members of the committee and the area they represent are Mr. William Nickel, young farmers; Mrs. Margaret Blaske, young farmer wives; Mr. Ralph Unger, farm business analysis; Mr. Dennis Will, vo-ag instructor; Dr. Frank Carpenter, College of Agriculture; Mr. Leo Lake, school superintendent; Mr. Thayne Cozart, agri-communications; Mr. Larry Schmidt, Agricultural credit; Mr. Les Olsen, state superviser of vocational agriculture. Kansas State staff present included: Dr. Jim Simmons, young farmer project; Dr. Albracht and Mr. Bob Brockleman, young farm wives project; Dr. Gary Green and Dr. Ralph Fields, farm business analysis project. The graduate research assistants present were Randy Bunnel and Terry Henry.

Following the introduction of the committee, Ralph Unger commented on the present status of the Farm Business Analysis programs. Mr. Unger outlined the program stating it was a successive three year program. Les Olsen then made some additional comments on the FBA program. He stated it was a three year program with specific enrollees in each course and it followed in a definite and regular sequence. It also consisted of individual uniform instruction with participants being under thirty-five years of age. Discussion followed with Dr. Simmons and Mr. Schmidt asking about the continuation of FBA program after three years. Their feeling was there should be some type of follow-up. Mr. Schmidt asked if the vo-ag instructor could continue the program. Mr. Unger indicated they were not qualified to do so. Mr. Olsen also commented on the use of other farm analysis programs such as the Farm Bureau.

Mr. Nickel then gave an overview of the young farmer organization. He indicated it was chartered in 1962 and had 900 members out of a possible total of 7000 in the state. He also went over the goals and functions of the YF programs. Les Olsen then gave a brief summary of the YF program. He stated it was an educational organization with instruction in more than one enterprise with a minimum of 15-two hour sessions. It is coordinated by vo-ag instructors with age limits of 18 to 40, but members cannot hold office or receive awards after age 35.

Mrs. Margaret Blaske then commented on the young farm wives program. She stated they have over 400 members and went over thir service activities.

Les Olsen then commented on the Adult Farmer Program. He stated instruction was in one enterprise with a minimum of ten two hour sessions. Programs are taught by the vo-ag instructor with no age limit for its members.

Mr. Olsen went over membership trends stating after a drop in 1968 when state funding was cut in half; membership in 1977 is back up to its present high. A short discussion on funding of the YF programs followed.

Dr. Welton then reviewed the purposes of the research projects. Mr. Cozart commented on the purposes of the programs. He felt emphasis should be put on leadership and management rather than production. Mr. Green thought we should limit our research to organizational and reference guides. Mr. Schmidt then expressed his concern about diplication of organizational research. Mr. Olsen the commected that our YF and VFW leadership manual needed updating as well as the resource personnel directory. Additional comments were made on surveying companies for possible programs. It was also suggested to get an extension schedule of events so as not to duplicate programs. Discussion ended and the next meeting date was set for Tuesday March 21st in Hillsboro. Meeting adjourned at 12:10 p.m.

Terry Henry

Secretary

KANSAS STATE UNIVERSITY

Department of Adult and Occupational Education
College of Education
Holton Hall
Manhattan, Kansas 66506

March 7, 1978

TO: Farm Business Analysis/Young Farmer/Young Farm Wives Steering Committee Members and Project Staff

FROM: Richard F. Welton, Project Director

RE: Steering Committee Meeting

The purpose of this letter is to advise you that our next steering committee meeting will be on Tuesday, March 21. We will meet in the basement of the First National Bank at 10:00 a.m. Any of the project staff at KSU that plan to attend and need a ride should check with me, I will be driving a car to Hillsboro. The agenda will include:

1. Minutes of previous meeting
2. Up-date of project activities
   a. Farm Business Analysis (Randy Runnel)
      1. National Survey
      2. Interviews
      3. Planned trip to Oklahoma
      4. Developing a planning guide
   b. Young Farmer/Farm Wives (Terry Henry)
      1. National Suvery
      2. Young Farmer Suvery
      3. Young Farm Wives Survey
3. Analysis of Young Farmer Survey
4. Developing guidelines for farm business analysis program
5. New formula for state reimbursement (Dan Marrs)

Minutes
Steering Committee
for
Young Farmers/Young Farm Wives/Farm Business Analysis Projects
March 21, 1978
First National Bank, Hillsboro

The second meeting of the YF/YFW/FBA research projects steering committee was held March 21st 10:00 a.m. at the First National Bank in Hillsboro. Members of the committee attending were--- Mr. Larry Schmidt, Dr. Frank Carpenter, Mr. Thayne Cozart, Mrs Margaret Blaske, Mr. William Nickel, Mr. Ralph Unger, Mr. Dennis Will, Dr. Richard Welton, Mr. Les Olsen, Randy Bunnel, and Terry Henry. Also present was Dr. Dan Marrs from the Vocational Education Department in Topeka. Dr. Welton called the meeting to order; minutes of the previous meeting were approved. Randy Bunnel gave a report of his research on the FBA project. Randy reported on his national survey of Adult/Young Farmer Business Analysis programs which included the characterstics of individual state FBA programs. Les Olsen reported on FBA program recommendations as contained in the State Agricultural Education Guidelines. Discussion followed on whether enrollment figures should be based on an individual or family unit basis. It was decided to leave the recommendation as written using "farm individuals".

Dan Marrs then commented on the funding of FBA programs. Discussion then followed on the number of minimum hours of instruction. Thayne and Margaret questioned the quality of guest speakers used for FBA instruction. Larry commented that the FBA program should be expanded beyond Young Farmers. Discussion followed on the starting of new FBA programs. Les reported three new programs would be underway next year. The question was raised as to who would be a qualified FBA instructor. At present it could be Vo-Ag instructors with instruction in FBA workshops. Dennis expressed his concern over the continued supply of federal money on the FBA programs.

Ralph reported on FBA curriculum needs. He stated that the areas of Insurance and Estate Planning should be added to the FBA curriculum guide. Other suggestions were Hired Labor Problems and Banking Systems. It was suggested by committee members that FBA instructional materials be assembled in a form similar to the Kansas Core, to be used by FBA instructors. Randy was instructed to continue gathering all available FBA materials from other states and to begin organizing them.

After lunch Terry reported on the progress of the YF/YFW research project. He reported that questionnaires had been sent to selected YF and YFW members, advisors and officers. He then went over the analysis of YF questionnaires returned. General discussion followed in which it was suggested that more in depth curriculum materials studies be made available for YF/YFW programs. Thayne suggested utilizing success stories in video tape form as a method of program instruction. Also, since the survey indicated there was a great interest in a statewide resource personnel directory the committee recommended that research be continued for the development of such a directory. The next meeting was set for Thursday June 8th at KSU. The meeting was adjourned at 3:30 p.m.

Terry Henry

Secretary

STEERING COMMITTEE MEETING
FBA/YFW/YF Projects
Kansas State University
June 8, 1978

AGENDA

1. Up-date on projects
   a. Farm Business Analysis -- Randy Bunnel
   b. Young Farm Wives and Farmers -- Terry Henry
   c. Resource Personnel Directory -- Terry Henry
2. Plans to print material from projects -- Dick Welton
3. Workshop sessions to review project materials
   a. Farm Business Analysis -- Randy, Ray, Dr. Unger
   b. Young Farm Wives -- Margaret, Terry
   c. Young Farmers -- Willie, Dick
4. Reconvene to summarize workshop sessions:
   a. Instructions
   b. Where do we go from here
   c. 1978 - 79 projects
5. Publicity for projects -- Les Olsen
6. Plans for reporting projects at KAVTA Summer Conference
7. Appriciation for serving on committee
8. Other

KANSAS STATE UNIVERSITY

Department of Adult and Occupational Education
College of Education
Holton Hall
Manhattan, Kansas 66506

TO: YF/YFW/FBA Steering Committee Members

FROM: Dick Welton, Project Director

RE: Final Committee Meeting

DATE: June 30, 1978

Enclosed you will find the minutes of our final steering committee meeting. I will keep you informed as the various activities of the three funded projects are finalized.

Six short months ago, I asked you to serve on this steering meeting. During that period of time, many things have been accomplished. Your advice and counsel have played a large part in the direction and the success of our projects. On behalf of all the Young Farmers, Young Farm Wives, advisors, and all the other people who will utilize the products of these projects; I offer you thanks. I also want to extend my personal appreciation to each of you. Best wishes for an enjoyable summer.

DW:kmw

Enclosure

STEERING COMMITTEE MINUTES
for
YF/YFW and FBA RESEARCH PROJECTS

The third and final meeting of the YF/YFW/FBA research projects steering committee was held Thursday, June 8th at 9:30 a.m. in the Board Room of the K-State Union. Members present included: Leo Lake, Les Olsen, Ralph Unger, Ray Flickner, Frank Carpenter, Larry Schmidt, Terry Henry, Randy Bunnel, and Dick Welton.

Randy Bunnel opened the meeting by bringing the committee up-to-date on the research being done on the Farm Business Analysis programs. Randy explained the Program Planning Guide for the FBA program. It consists of four units of which Randy is working on the first three. Ray Flickner is completing work on the fourth unit. The basic format for the four units include: a) Objectives; b) Suggested activities; c) Instructional content; d) Instructional material; and e) Reference Materials. Randy indicated that 60 to 70 per cent of the work has been completed on the first 3 units.

Terry Henry then gave a summary of the YF/YFW research that has been done up to this point. He indicated that evaluation of the YF and YFW questionnaire was completed and the results were available in table form. Terry also reported on the progress of the resource personnel directory. Seven hundred letters were sent out to possible resource people and all different types of agricultural enterprises. Approximately 150 responses were received with a total of over 300 programs available. The seven different categories in the directory will include: 1) Animal Science; 2) Agriculture Mechanics; 3) Farm Management; 4) Agronomy; 5) Quality of Living Programs; 6) General Agriculture; and 7) Miscellaneous.

Dr. Welton suggested that a program evaluation sheet be included in the resource directory. He also indicated the directory would be of a loose leaf type so additional material can be added in the future. 300 notebooks have been ordered for this project.

The steering committee then decided to meet in separate groups to analyze the research work on the YF/YFW project and make suggestions.

The groups then reconvened and Dr. Welton headed a discussion as to what are the implications of the research work and where do we go from here. It was suggested that copies of the YF/YFW needs assessment results be made available

to the YF and YFW State Executive Committee. It was also suggested that there be a state conference for advisors or a special workshop for YF and YFW advisors in conjunction with the KVATA conference.

It was further suggested that more emphasis be put on the resource directory by providing more assistance and resource material in the top instructional areas as indicated by the needs assessment survey. Periodic up-date of the directory was also deemed important.

Ray Flickner suggested that some added instruction also be included on use of a calculator in the first year of the FBA program.

The meeting was adjourned at 12:15 p.m.

Respectfully submitted,

Terry Henry
Secretary

APPENDIX D

KANSAS STATE UNIVERSITY

Department of Adult and Occupational Education
College of Education
Holton Hall
Manhattan, Kansas 66506

March 28, 1978

Dear Young Farm Wives Member:

Recently you were asked to complete a questionnaire for a State Young Farm Wives project. As of today, your reply has not been received.

The initial response rate has been excellent. However, since the number of Young Farm Wives selected to participate in this study is limited, it is extremely important that your response be included.

In the event your reply has already been placed in the mail, please disregard this letter. Otherwise, will you return the State Young Farm Wives Project Questionnaire as soon as possible?

Thank you.

Sincerely yours,

Richard F. Welton
Project Director

RFW:kmw

APPENDIX E

TABLE 2

INSTRUCTIONAL AREAS FOR YOUNG FARM WIVES EDUCATIONAL PROGRAMS

Instructional Areas	Per Cent[a] by Respondent Category[b] YFWA (N=17)	YFWO (N=34)	YFWM (N=57)	Total Per Cent[c]
Farm management (record keeping)	12	27	30	29
Consumer education	24	24	23	27
Family relations	24	24	14	21
Estate planning	12	21	19	19
Farm first aid practices	12	21	18	18
Energy saving practices for the home	24	9	16	18
Farm family safety	18	24	14	17
Farm law	18	18	16	16
Art principles and craft ideas for the home	6	12	18	15
Personal development	18	12	16	15
Child development	29	24	5	12
Home management	12	9	11	10
Community development	6	9	11	10
Landscaping home	6	9	11	10
Interior decorating and housing needs	0	9	12	8
Sewing construction	6	0	7	8

TABLE 2 (continued)

Instructional Areas	Per Cent[a] by Respondent Category[b] YFWA (N=17)	YFWO (N=34)	YFWM (N=57)	Total Per Cent[c]
Parliamentary practices	6	9	4	6
Selection, preparation, and storage of foods	12	6	5	6
Employment preparation	0	3	7	5
Cooperation with Cooperative Extension Service	0	12	0	3
Farmstead planning	0	3	4	3
Purchasing, making, and caring for family clothing	6	0	5	2
Household appliances and equipment	6	3	2	1
Textile selection, preservation, and care	0	0	2	1
Other[d]	18	12	5	8

[a]Percentage total is more than 100 because respondents were asked to select three instructional areas.

[b]Respondent categories are: Young Farm Wives Advisors, Young Farm Wives Officers, and Young Farm Wives Members

[c]Weighted estimate of percentage of respondents in the population in each category is calculated as follows:

$$\hat{P} = \frac{\Sigma p_h N_h}{N}$$

$\hat{P}$ = estimated percentage of respondents in the population in each young farm wives category.

p_h = percentage of respondents in each young farm wives category for each stratum (Young Farm Wives Advisors, Young Farm Wives Officers, and Young Farm Wives Members).

N_h = number of respondents in population in each stratum where $N_h = N$.

[d]Other instructional areas include: nutrition, CPR, organic and home gardening, farm-city relations, selling farm products, practical decorating, flower arrangements, and microwave cooking.

TABLE 3

LOCATION WHERE YOUNG FARM WIVES INSTRUCTIONAL AREAS MIGHT BE MOST EFFECTIVELY TAUGHT

Instructional Area	Per Cent by Location					
	District Meetings	State Meetings	Summer Tour	Field Days	Vo-Ag Classroom	Other Locations[a]
Farm management (record keeping)	7	0	0	7	86	0
Consumer education	16	24	0	8	48	4
Estate Planning	10	15	0	5	70	0
Family relations	5	15	10	0	70	0
Farm family safety	0	11	11	5	74	0
Farm law	11	11	6	0	72	0
Farm first aid practices	0	5	5	5	84	0
Energy saving practices for the home	6	50	6	0	38	0
Child development	12	12	0	0	69	6
Art principles and craft ideas for the home	0	13	0	7	73	7
Personal development	13	25	0	0	63	0
Home management	18	9	0	0	73	0
Community development	20	10	0	10	60	0
Interior decorating and housing needs	0	30	10	10	40	10
Landscaping home	0	10	10	10	60	10
Selection, preparation, and storage of foods	0	0	14	0	86	0

TABLE 3 (continued)

Instructional Area	Per Cent by Location					
	District Meetings	State Meetings	Summer Tour	Field Days	Vo-Ag Classroom	Other Locations[a]
Parliamentary practices	33	67	0	0	0	0
Employment preparation	0	17	0	0	83	0
Sewing construction	0	20	0	0	80	0
Cooperation with Cooperative Extension Service	0	75	0	0	25	0
Farmstead planning	0	0	0	0	100	0
Household appliances and equipment	0	33	0	0	67	0
Purchasing, making, and caring for family clothing	0	0	0	0	100	0
Textile selection, preservation, and care	0	0	0	0	100	0
Other[b]						

[a]Other locations include: resource speakers, grade school, special classroom, and visits.

[b]Other instructional areas include: nutrition, CPR, organic and home gardening, farm-city relations, selling farm products, practical decorating, flower arrangement, and microwave cooking.

TABLE 4

EXTENT SELECTED EDUCATIONAL ACTIVITIES WOULD BE HELPFUL FOR 1978 AND BEYOND AS INDICATED BY YOUNG FARM WIVES ADVISORS (N=17)

Educational Activities[a]	Frequency by Percentage			
	Helpful	Undecided	Not Helpful	No Response
Revision/up-dating of "Leadership Manual"	29	47	18	6
Officer leadership training conference	70	18	6	6
Summer tour	70	18	6	6
State Young Farm Wives Convention	82	6	0	12
Awards program	59	29	0	12
A statewide directory showing potential resource persons and/or programs in agriculture/home economics	94	0	0	6
A training manual/instructions for chapter program planning chairman	82	6	0	12
Promotional brochures for state young farm wives program	70	24	0	6
Young Farmer/Wives Day at KSU	59	35	0	6
National Young Farmer and Wives Week	6	64	6	24
A guide on how to organize and conduct young farm wives programs	70	18	6	6
Farm/City week	64	24	6	6
Slide series promoting young farm wives programs	70	18	6	6
State young farmer and farm wives newsletter	94	0	0	6

TABLE 4 (continued)

Educational Activities[a]	Frequency by Percentage			
	Helpful	Undecided	Not Helpful	No Response
State young farmer and young farm wives membership directory	59	18	18	6
Workshop to examine role of the young farm wives advisor	82	6	6	6
Inservice education for young farm wives advisors	64	24	6	6

[a]See Appendix A for respondents' opinions concerning specific ideas for improving educational activities.

TABLE 5

EXTENT SELECTED EDUCATIONAL ACTIVITIES WOULD BE HELPFUL FOR 1978 AND BEYOND AS INDICATED BY YOUNG FARM WIVES OFFICERS (N=34)

Educational Activities[a]	Frequency by Percentage			
	Helpful	Undecided	Not Helpful	No Response
Revision/up-dating of "Leadership Manual"	27	38	29	6
Officer leadership training conference	70	21	3	6
Summer tour	77	12	3	8
State Young Farm Wives Convention	61	27	0	12
Awards program	53	35	0	12
A statewide directory showing potential resource persons and/or programs in agriculture/ home economics	85	3	6	6
A training manual/instructions for chapter program planning chairman	79	12	6	3
Promotional brochures for state young farm wives program	53	29	12	6
Young Farmer/Wives Day at KSU	56	32	6	6
National Young Farmer and Wives Week	50	32	15	3
A guide on how to organize and conduct young farm wives programs	70	8	15	6
Farm/City week	61	29	3	6
Slide series promoting young farm wives programs	50	29	15	6
State young farmer and farm wives newsletter	79	12	3	6

TABLE 5 (continued)

Educational Activities[a]	Frequency by Percentage			
	Helpful	Undecided	Not Helpful	No Response
State young farmer and young farm wives membership directory	59	23	12	6
Workshop to examine role of the young farm wives advisor	65	21	8	6
Inservice education for young farm wives advisors	53	32	6	8

[a]See Appendix A for respondents' opinions concerning specific ideas for improving educational activities.

TABLE 6

EXTENT SELECTED EDUCATIONAL ACTIVITIES WOULD BE HELPFUL FOR 1978 AND BEYOND AS INDICATED BY YOUNG FARM WIVES MEMBERS (N=57)

Educational Activities[a]	Frequencies by Percentage			
	Helpful	Undecided	Not Helpful	No Response
Revision/up-dating of "Leadership Manual"	26	54	9	11
Officer leadership training conference	40	37	9	14
Summer tour	67	18	2	14
State Young Farm Wives Convention	47	30	4	19
Awards program	37	37	4	23
A statewide directory showing potential resource persons and/or programs in agriculture/home economics	86	4	5	5
A training manual/instructions for chapter program planning chairman	65	26	5	4
Promotional brochures for state young farm wives program	53	26	12	9
Young Farmer/Wives Day at KSU	56	26	5	12
National Young Farmer and Wives Week	42	30	10	8
A guide on how to organize and conduct young farm wives programs	58	16	16	11
Farm/City week	61	25	5	9
Slide series promoting young farm wives programs	51	25	12	12
State young farmer and farm wives newsletter	75	12	2	11

TABLE 6 (continued)

Educational Activities[a]	Frequencies by Percentage			
	Helpful	Undecided	Not Helpful	No Response
State young farmer and young farm wives membership directory	54	23	9	14
Workshop to examine role of the young farm wives advisor	49	31	7	12
Inservice education for young farm wives advisors	53	32	4	11

[a]See Appendix A for respondents' opinions concerning specific ideas for improving educational activities.

TABLE 7

EXTENT SELECTED EDUCATIONAL ACTIVITIES WOULD BE HELPFUL FOR 1978 AND BEYOND AS INDICATED BY YOUNG FARM WIVES ADVISORS, OFFICERS, AND MEMBERS (n=108)

Educational Activities[a]	Frequencies by Percentage			
	Helpful	Undecided	Not Helpful	No Response
Revision/up-dating o. "Leadership Manual"	27	48	17	8
Officer leadership training conference	55	29	6	10
Summer tour	70	16	3	11
State Young Farm Wives Convention	57	25	2	16
Awards program	45	35	2	18
A statewide directory showing potential resource persons and/or programs in agriculture/home economics	87	3	5	5
A training manual/instructions for chapter program planning chairman	72	18	5	5
Promotional brochures for state young farm wives program	56	27	10	7
Young Farmer/Wives Day at KSU	56	30	5	9
National Young Farmer and Wives Week	39	36	11	14
A guide on how to organize and conduct young farm wives programs	64	14	14	8
Farm/City week	62	25	6	7
Slide series promoting young farm wives programs	54	25	12	9
State young farmer and farm wives newsletter	80	10	2	8

TABLE 7 (continued)

Educational Activities[a]	Frequencies by Percentage			
	Helpful	Undecided	Not Helpful	No Response
State young farmer and young farm wives membership directory	57	22	11	10
Workshop to examine role of the young farm wives advisor	60	24	7	9
Inservice education for young farm wives advisors	54	31	5	10

[a]See Appendix A for respondents' opinions concerning specific ideas for improving educational activities.

APPENDIX F

RESPONDENTS' OPINIONS CONCERNING SPECIFIC IDEAS
FOR IMPROVING YOUNG FARM WIVES
EDUCATIONAL ACTIVITIES

A. Revision/Up-dating of "Leadership Manual"	Frequency by Respondent Category[a]		
Responses	YFWA	YFWO	YFWM
Requirements for community awards (guidelines)		1	1
Make available to more members and those not aware of it	1	1	
Include Roberts Rules and order		1	
Outline more on how a meeting is run		1	
Vice-President should have more duties		1	
More details on community service awards			1
Each member should have a copy			1
Emphasize parliamentary procedure			1
Include a copy of state constitution			1
B. Officer Leadership Training Conference			
Responses			
More publicized -- let each officer know when it is	1		1
Do not limit to officer training -- could include a program of workshops--local workshops might be better	1		1
More group meetings for officers			1
Longer group meetings to learn what other chapters do	1	1	1
Present new ideas		1	1
Encourage chapters to sponsor members to conference	1	1	1

49

B. Continued.

Responses	Frequency by Respondent Category[a] YFWA	YFWO	YFWM
How all members of a chapter can work together			1
More specific information for chapter programs			1
Have more than one sample district meeting			1
Characteristics of good officers			1
Held in Wichita			1
Change date so vocational agriculture teachers can attend (November)	1		1
Mandatory officer attendance			1
Have state officer come to chapter to give training			1
Shorten hours			1
Games to bring out leadership			1
Have officers explain duties			1
More structure so participants become involved			1
Parliamentary procedure book to each officer			1
More individual officer instruction	1	1	
State officers should do more preparation for office	1		
Deal with one or two certain areas while officers are together		1	
Different types of speakers -- good speakers	1	1	
Change schedule around		1	
Filling out forms		1	
Have mini-conferences at local level for those who do not make Rock Springs Ranch		1	
More discussion on new and remodeled homes/garden, hobbies			1

C. Summer Tour

Responses	Frequency by Respondent Category[a] YFWA	YFWO	YFWM
More activities or optional tours for women		1	1
Stage tour in shifts		1	
Variety of tour stops -- not just cattle or hogs		1	1
Alternate tour and convention -- not both same year		1	
Tour historic points or agribusiness		1	
Shorten on Saturday		1	
More urban participation	1		
Baby sitting service	1		
More time for home tours			1
Show "on-the-way-up" farms, not just successful ones			1
More time to visit			1
Last day should go quickly and smoothly			1
Better band			1
More host discussion			1
Less general discussion by host at each stop			1
Chapter host should do a concentrated effort on landscaping farm homes with extension help			1
Instructional workshops over the 25 topics			1

D. State Young Farm Wives Convention

Responses			
More workshops for men and women together			1

D. Continued.

Responses	Frequency by Respondent Category[a] YFWA	YFWO	YFWM
Start tours after lunch			1
Business meeting is too drawn out -- more educational and informative	1		1
Have a "women only" tour			1
One stay instead of two			1
Forget fancy style shows -- more agricultural promotion of city cousins			1
Start a little later			1
More interesting workshops		1	1
Keep simple and low cost			1
Wider variety of and smaller workshops			1
More jam sessions on everyday problems			1
Have each family nominate a family worthy of award			1
More promotion -- publicity		1	1
More big name speakers for more attendance			1
More educational emphasis -- less on door prizes			1
Better way of selection			1
Have musical entertainment	1		
Hold same place for two years	1	1	
Have appliance demonstrations	1		
Shorter business meeting	1		
More organized elections and meetings	1	1	
More evaluation on individual improvements, not what is inherited	1		
Less spare time between tours and meetings		1	
Continue at Hutchinson Holidome		1	

D. Continued

Responses	Frequency by Respondent Category[a] YFWA	YFWO	YFWM
Have meetings in morning and free time in afternoon		1	
More organization and involvement in election -- less free for all		1	
WIBW gave better coverage on conference activities		1	
Better selection of women's activities and booths		1	
Like slide presentations		1	
More incentive to be involved on committees style show		1	
More tours		1	

E. Awards Programs

Responses			
Nomination should be by others in chapter -- not themselves	1	1	
Evaluate Young Farm Wife Community Service Award separate from Young Farmer	1	1	
More participation		1	1
Farm Family Award needs limit on outside income		1	
Consideration for partnerships and corporations		1	
Closer evaluation		1	
More publicity by local chapter		1	1
Outline on community leadership		1	
Tell what was done wrong in the past so we can improve		1	
Explain awards more -- ones with limited number of years are great	1		
Display award reports	1		
Notify winners by letter -- not by phone	1		

E. Continued

Responses	Frequency by Respondent Category[a] YFWA	YFWO	YFWM
More meaningful -- not how fancy but how well run	1		
Have workshop first day as everybody cannot stay both days			1
Cash or trip award			1
Special table at banquet -- contact award winners ahead of time			1
Base on helping others and community			1
Stress more on local level			1
More education			1
Shorter			1
Reconsideration of district boundaries to get more equal membership representation in districts			1
Change the word "award" as people do not want to brag			1
Better guidelines for community award			1

[a]Respondent categories are: Young Farm Wives Advisors, Young Farm Wives Officers, and Young Farm Wives Members.

APPENDIX G

KANSAS STATE UNIVERSITY

Department of Adult and Occupational Education
College of Education
Holton Hall
Manhattan, Kansas 66506

TO: Agriculture Firms, Organizations, and Specialists

FROM: Richard F. Welton, Young Farmer and Young Farm Wives Project Director

RE: Identification of Resource Personnel for Directory

DATE: April 27, 1978

In cooperation with the Kansas Department of Education, the Department of Adult and Occupational Education of Kansas State University is involved in a project to improve the educational offerings of our Young Farmer and Young Farm Wives chapters. One facet of this project is to develop a directory of resource personnel. This directory will be used by Young Farmers and Young Farm Wives in identifying resource persons to assist with their educational programs.

We need your help in this statewide endeavor. Will you please complete the lower portion of this letter and return it as soon as possible? In the event that you have more than one specialist or program available, kindly list each separately on the form. Information received after May 29, 1978, will not appear in the directory as we plan to have the information to the printers early in June. If you have any questions, please let me know. Your help is greatly appreciated by all Young Farmers and Young Farm Wives in Kansas.

.....

(CUT HERE AND RETURN)

Name, Address, and Telephone number of Firm, Organization or Specialist(s)	Person to Contact for Service	Speciality/Program Title	Area of Kansas Served
1.			
2.			
3.			
4.			

Please return before May 29, 1978 to:
Dr. Richard F. Welton, Project Director
Young Farmer and Young Farm Wives Project
Department of Adult and Occupational Education
Kansas State University
Manhattan, Kansas 66506

FOREWORD

The utilization of resource persons adds an exciting dimension to the educational process. These persons bring subject matter expertise into the classroom and another point of view from outside the class. The purpose of this resource directory is to help agricultural educators in Kansas bring this dimension into their classrooms. Included is a listing of potential guest speakers from throughout the state and, in some instances, experts from neighboring states. There are six major divisions in the directory -- AGRONOMY, AGRICULTURAL MECHANICS, ANIMAL SCIENCE, FARM MANAGEMENT, QUALITY OF LIVING, and MISCELLANEOUS. The resource persons listed under these categories are shown by: 1) the firm or organization they represent, 2) the person to contact for service, 3) the specialty or program title, and 4) the area of the state they will serve.

Every attempt was made to identify a wide range of resource persons from across the state; however, we recognize the possibility of some omissions in this publication. A page has been provided at the end of each subject matter division for recording additional resource persons.

A form for evaluating guest speakers is included. The exact usage of this questionnaire is left to those person(s) in charge of the educational program: to assist with the improvement of instruction is the ultimate purpose for including this questionnaire.

This directory is a result of two funded projects from the Kansas State Department of Education in cooperation with the Department of Adult and Occupational Education of Kansas State University for FY 1978. Appreciation is extended to those persons listed herein for their cooperation in providing the needed information and for their willingness to serve Kansas agricultural

education. Terry Henry, a graduate research assistant in agricultural education shared in the responsibility of receiving and compiling the information.

Richard F. Welton
Project Director
Department of Adult and
Occupational Education
Kansas State University

EVALUATION
for
GUEST SPEAKERS

Speaker_____ Date_____

Topic or Title_____

Your thoughtful answers to these questions will provide helpful information to the resource person(s) meeting with our class. Indicate the quality of each question by placing in the margin the number from the response options.

RESPONSE OPTIONS

5 = Exceptional performance
4 = Very good performance
3 = Good performance
2 = Weak performance
1 = Improvement definitely needed
NA = Not applicable or does not apply

_____1. Prepared for the class presentation.
_____2. Knew if the students understood him/her.
_____3. Spoke understandably.
_____4. Answered impromptu questions satisfactorily.
_____5. Gave examples to explain ideas presented.
_____6. Organized and presented the subject matter well.
_____7. Explained the subject clearly.
_____8. Was enthusiastic about the subject.
_____9. Encourage class participation.
_____10. Allowed students to participate after a demonstration.
_____11. In general, taught the class effectively.

Other comments _____

DIRECTORY OF RESOURCE PERSONNEL

Animal Science Division

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
El Dorado Livestock Auction, Inc. P.O. Box 622 El Dorado, KS 67042 (316) 321-3212 (Office) (316) 321-1425 (Home) (316) 321-0709 (Mobil)	Paul Seeley, Jr.	Marketing Cattle	State (mostly South Central Kansas)
American Dehydrators Assn. 5800 Foxridge Drive Mission, KS 66202 (913) 831-0600	William L. Arnold Marketing Director	The Use of Dehydrated Alfalfa in Livestock Feeds	State
Ralston Purina Company P.O. Box 1840 Wichita, KS 67201 (316) 265-0624	Kenneth L. Webster Liberal, KS 67091 (316) 624-7856	Cattle, Hog, Dairy, and Horse Nutrition	Finney, Grant, Greeley, Haskell, Hamilton, Kearney, Scott, Seward, Stanton, and Wichita Counties
	Donald D. Johnson Hutchinson, KS 67501 (316) 662-8066		Harvey, McPherson, Marion, Reno, Rice, Kingman, Pratt, and Stafford Counties
	J. Joe Herynk Dodge City, KS 67801		Ford, Gray, Lane Hodgeman, Meade, and Ness Counties
	Max L. Mason Wichita, KS 67208 (316) 682-2011		Butler, Elk, Greenwood, Harper, Sedgwick, Cowley, Harvey, and Sumner Counties
Mid-America Dairymen, Inc. P.O. Box 6945 Kansas City, MO 64130 (816) 921-2692	Jack Greenwell or Ronald Gilman	Marketing Milk Quality Control	Northeast ¼ of Kansas
American Breeders Service 11005 W. 60th Street Shawnee, KS 66203 (913) 631-8811	R. H. Divine	Animal Insemination	State
American Hereford Assn. P.O. Box 4059 Kansas City, MO 64101	Dr. Craig Ludwig Dir. Total Performance Records and Research	Values of Performance Data	State
American Angus Assn. 3201 Frederick St. Joseph, MO 64506 (816) 233-3101	Dean Hurlbut or Keith Evans	Junior Activities and Livestock Shows Public Relations Angus Activities	State

Animal Science (continued)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
American Cynamid Co. P.O. Box 73 Shawnee Mission, KS 66201 (913) 268-6955	Gary Wilson	Proper Application of Various Veterinarian Products (Practical Demonstration Using Livestock) Films Available "The Outlaws" (Cattle Worms and Grubs) 16 min. color, 14 min. "Profitable Pork Selection" 16 min. color, 12 min. "That's a Good Idea" (Swine Management) 16 min. color, 10 min. "Hidden Enemy" (Life Cycle of Worms in Swine and Control Practices) 16 min. color, 14 min. "Deworming Cattle by Injection" 16 min. color, 18 min. "Dilemma of the Newborn" (Calf Scours in Beef and Dairy and Control Practices) 16 min. color, 15 min. "Anaplasmosis - A Spreading Disease" 16 min. color, 13 min. "Profit Dollars and Good Sense" (Effects of Shipping Fever, Footrot, and Liver abscess on Beef and Dairy and Control Practices) 16 min. color, 16 min. "In the Bag" (Tramazol Cattle Wormer) 16 min. color	East 2/3 of State
Department of Animal Science and Industry Kansas State University Call Hall, Room 138 Manhattan, KS 66506 (913) 532-5654	Dr. Don L. Good[a]	Animal Science and Industry Meats Live Animal Evaluation Dairy Science Beef, Cattle, Nutrition and Management Poultry Marketing and Production	

[a]Meeting schedules for Extension Specialists are made one year in advance. Therefore, arrangements to utilize these specialists should be made with this time frame in mind.

Animal Science (continued)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
Pfizer Co. 1107 South Missouri - 291 Lee's Summit, MO 64063	Richard G. Klein Regional Manager	Animal Health	State
Cooperative Extension Service 1501 Fulton Terrace Garden City, KS 67846 (316) 275-9164	Area Extension Director	Animal Science and Industry	Southwest Kansas
Cooperative Extension Service 170 West Fourth Colby, KS 67701 (913) 462-3971	Area Extension Director	Livestock Production	Northwest Kansas
Cooperative Extension Service 21 E. Des Moines Ave. S. Hutchinson, KS 67505 (316) 663-5491	Area Extension Director	Livestock Production	South Central Kansa:
Cooperative Extension Service 20 S. Highland Chanute, KS 66720 (316) 431-1530	Area Extension Director	Livestock Production	Southeast Kansas

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Animal Science (Additional Resource People)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served

DIRECTORY OF RESOURCE PERSONNEL

Agricultural Mechanics Division

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
Morton Buildings, Inc. R.R. 1 Holton, KS 66436 (913) 364-2603	Don Cripe	Farm Buildings	Northeast Kansas
Butler Manufacturing Co. 7400 East 13th Kansas City, MO 64126 (816) 968-3000	Marion Morgan Jack Boty O. Kirsch A. Martin	Farm Buildings Grain Drying Livestock Confinement Building Erection	State
Morton Buildings Box 975 Garden City, KS 67846 (316) 275-9522	Marvin Rouse Manager	Metal Buildings for: Machinery Storage, Grain Storage, Garages, Horse Barns, Hog Confinement, Cold Storage Warehouses, Office Buildings, Commercial Buildings.	State
Roth Equipment Co., Inc. Box 210 Larned, KS 67550 (316) 285-2766	Allan Smith	Tractor Safety "Agriculture in Year 2001"	Pawnee County
Lane Corporation P.O. Box 952 Adrian, MI 49221 (517) 263-8474	Michael Lentes Craig Marlow	Farm Security Systems Pre-Engineered Farm Buildings and Grain Storage	State
Schuh Bros., Inc. 1401 N. W. Hiway 24 Topeka, KS 66601 (913) 357-6732	Arnold Schuh	Agricultural Buildings Bins Grain Handling Equipment	Osage, Shawnee, Franklin, Jefferson, Jackson, and Douglas Counties
Wahoo-Built, Div. of Economy Housing Co., Inc. (402) 443-5331 (402) 443-3242	G. H. "Mac" Magruder, Vice President Lee Fisher, or Joe Hrdlicka	Agricultural Buildings	State Northeast Corner of Kansas
Victoria, KS 67671	Garlan Schoenrock		All Kansas except Northeast Corner
Biehler Sales, Inc. P.O. Box 581 Hutchinson, KS 67501 (316) 663-7117	Trav Biehler	Sales and Engineering on Grain Storage and Handling Systems	State
Hodisco, Inc. 1217 W. 4th Hutchinson, KS 67501 (316) 662-0203	Dean Holcomb	Irrigation Grain Dryers	State

Agricultural Mechanics (continued)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
Gilmore-Tatge Mfg. Clay Center, KS 67432	E. Stalder Ken Ehret	Dryer Specialist Grain Handling	State
Gilmore-Tatge Mfg. Osborne Division Osborne, KS 67473	Jerry Bishop	Dump Boxes	State
Allis-Chalmers Corp. Box 512 - JC Milwaukee, WI 53201 (414) 475-4698	R. C. Doggett	Programs for Agriculture Equipment Dealers	State
Allis-Chalmers Corp. 35th and Nolan Road P.O. Box 1780 Independence, MO 64055 (816) 836-4600	Al Paxton	Agriculture Equipment Programs Lawn and Garden Equipment Programs Opportunity in Agriculture Equipment Retailing	State
Connally Implement Supply 601 S. Broadway Salina, KS 67401 (913) 825-9501	D. A. Fidler	Benefits of Grain Drying on the Farm	State
Watt Equipment, Inc. 1925 E. 9th Winfield, KS 67156 (316) 221-0670	Fuller Watt	Farm Equipment Sales and Service	South Central Kansas
Inman Irrigation, Inc. Rt. 1 Inman, KS 67546 (316) 585-2386	Milferd Pen	Pivot Irrigation Irrigation Design Steel Farm Buildings Grain Storage and Drying	McPherson, Reno, Harvey, Rice, Sedgwick, and Saline Counties
Rowh Motor Co. Box 390 Norton, KS 67564	Gale Lohrmeyer	Service Manager	Norton County
Schaefer Equipment Co. Rt. 5, Box 653 Emporia, KS 66801	Robert L. Schaefer	Farm Equipment	Southeast Kansas
Hinkle Construction 201 N. E. 12th Abilene, KS 67410	Bud Hinkle	Butler Metal Buildings Grain Storage and Drying	Dickinson and Geary Counties
Tri-State Bldg. Co., Inc. 603 N. Pine Pittsburg, KS 66762	Danny Arck	Sales Farm Buildings Grain Bins	Crawford, Cherokee, and Bourbon Counties

Agricultural Mechanics (continued)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
J and B Impl., Inc. 712 W. 7th Street Augusta, KS 67010 (316) 775-7081	Gerald E. Burress Manager	Farm Machinery Sales and Service	Southeast Central Kansas
Behlen Manufacturing Co. Columbus, NE 68601 (402) 564-3111	John R. Trindle	Confinement Buildings for Pork Behlen Structural Systems for Agriculture Grain Drying Systems	State
American Plywood Assoc. 11621 Richmond Kansas City, MO 64134 (816) 763-2891	Vincent Ellebracht Field Services Representative	Basic Plywood Grades	State
Southern Forest Products, Assoc. 311 E. 66th Terrace Kansas City, MO 64113 (816) 361-7359	Ronald H. Hufford	Lumber Basics	State
Agriculture Engineering Department Kansas State University Manhattan, KS 66506 (913) 532-5580	Prof. Earl Baugher Prof. Paul Stevenson	Tractor Maintenance Gas and Diesel Hardfacing MIG and TIG	100 mile radius of Manhattan
Cooperative Extension Service 1501 Fulton Terrace Garden City, KS 67846 (316) 275-9164	Area Extension Director	Irrigation Engineer	Southwest Kansas
Cooperative Extension Service 170 West Fourth Colby, KS 67701 (913) 462-3971	Area Extension Director	Irrigation Engineer	Northwest Kansas

AM-4

Agricultural Mechanics (Additional Resource People)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served

DIRECTORY OF RESOURCE PERSONNEL

Agronomy Division

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
Potash/Phosphate Institute P.O. Box 692 200 Research Drive Manhattan, KS 66502 (913) 776-0273	Dr. Larry S. Murphy	Crop Production Economics of Fertilization Use Fertilizer and Water P and K Production and Properties Plant Nutrition	State
Farmland Industries Box 848 McPherson, KS 67460	Harold Henry	Crop Production	State
Servi-Tech Soil Consulting Service 1816 E. Wyatt Earp Dodge City, KS 67801	Rollie Stukewholtz or Dr. Ray Ward	Soil Testing	Southwest Kansas
Teichgraeber Milling Co. 301 Mechanic Street Emporia, KS 66801 (316) 342-8083	Donald R. Reusser	Chemicals and Fertilizer	East Central Kansas
Teichgraeber Milling Co. 302 Oak Street Emporia, KS 66801 (316) 342-4421	James A. Teichgraeber or LeRoy A. McDougal	Marketing Nutrition	East Central Kansas
The Fertilizer Institute 1015 18th Street N.W. Washinton, D.C. 20036 (202) 466-2700	Donald N. Collins V.P. Communications	Information Regarding Fertilizer Production, Manufacture, and Use	State
Boettcher Enterprises Inc. 118 West Court Beloit, KS 67420	Ray Thompson	Fertilizers and Chemicals	North Central Kansas Jewell, Mitchell, Cloud, and Republic Counties
The J. C. Robinson Seed Co. 421 Hillcrest, Holton, KS 66436 (913) 364-2077	John R. Brown	Corn	Northeast Kansas
The J. C. Robinson Seed Co. 3713 Meadowlark Great Bend, KS 67530 (316) 793-9439	Larry Hrabe	Corn	Central Kansas
The J. C. Robinson Seed Co. 402 Springer Drive Garden City, KS 67846 (316) 276-8493	Myron Shrader	Corn	Western Kansas
The J. C. Robinson Seed Co. 1111 W. Main Chanute, KS 66720 (316) 431-0069	Robert H. Wyant	Corn	Southeast Kansas

Agronomy (continued)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
Sis Seed, Inc. 2729 M. Street Belleville, KS 66935 (913) 527-2484	George E. Sis	Seedsman	State
Kansas Grain Sorghum Com. Hope, KS 67451 (913) 366-7791	Larry Abeldt	Overseas Market Development of Feed Grain	State
Cross Seed Co. Box 125 Bunker Hill, KS 67626 (913) 483-3416	Marlin Cross, Dale Cross or Lytle G. Cross	Corn	North Central Kansas
Kansas Irrigation and Water Resources Association 1204 Givens Road Manhattan, KS 66502	DeLynn Hay	Extension Irrigation Engineer	State
Kansas Crop Improvement Association Kansas State University Call Hall, Room 205 Manhattan, KS 66506	Lowell Bruchett	KCIA Secretary	State
Box 5 Altamont, KS 67330 (316) 231-8120 (Office) (316) 784-5426 (Home)	Jerry C. Hope	Agricultural Lime and Soil Fertility	Southeast Kansas
George Warner Seed Co. Box 1448 Hereford, TX 79045 (806) 364-4470	George C. Warner or James H. Priddy	Production and Kinds of Grain and Forage Sorghums	Southwest Kansas
Elliot Seed Co. Box 855 Hutchinson, KS 67501 (316) 662-7171	Butler Elliot	Seed	State
Box 63A Palmer, KS 66962 (913) 692-4258	Rodney Ohlde	Seed	State
The Wheat Improvement Assn. 404 Humboldt, Suite G Manhattan, KS 66502 (913) 776-6348	Tom C. Roberts	Most Wheat Related Subjects	State
Hope, KS 67451 (913) 263-4083	Lowell K. Abeldt	Kansas Watersheds	State
Altamont, KS 67330 (316) 784-5517	Hugh Armstrong	Kansas Watersheds	State

Agronomy (continued)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
State Office Soil Conservation Service Box 600 Salina, KS 67401 (913) 825-9535	Robert K. Griffin	Soil and Water Conservation	State
Soil Conservation Service	District Conservationist	Soil and Water Conservation	Countywide
Federal Crop Insurance Corp. 2601 Anderson Ave. Manhattan, KS 66502 (913) 537-4980	Forrest H. Boerner	Federal Crop Ins.	State
Johnsons Elevators, Inc. Box 1652 Salina, KS 67401 (913) 825-1445	Kenneth C. Johnson	Agricultural Marketing	Central Kansas
Agricultural Laboratories, Inc. 1145 Chesapeake Ave. Columbus, Ohio 43212	Dr. E. Glen Keyser	Legume Production and Inoculants	State
Holmes Aerial Sprayers Rt. 4 Clay Center, KS 67432 (913) 632-2029	Don Holmes	Agricultural Aviation	North Central Kansas
Agricultural Aviation Inc. 1947 Marion Road Wichita, KS 67216 (316) 265-8845	Robert Faust	Agricultural Aviation	South Central Kansas
Crop Care Rt. 1 Alta Vista, KS 66834 (913) 499-5219	Dick Carroll	Agricultural Aviation	Southeast Kansas
Deines Aero Spray Box 716 Garden City, KS 67846 (316) 275-4400	Reinholdt Deines	Agricultural Aviation	Southwest Kansas
Bee's Airline Box 124 Liberal, KS 67901 (316) 624-1811	B. L. Hinman	Agricultural Aviation	Southwest Kansas
Kubin Flying Service Box 37 McPherson, KS 67460 (316) 241-2467	Greg L. Kubin	Agricultural Aviation	Central

Agronomy (continued)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
NC+ Hybrids 5631 The Knoll's Lincoln, NE 68512 (402) 423-6444	Jack Porter Sales Manager	Seedsmen	State
NC+ Hybrids Rt. 1, Box 6E1 Clay Center, NE 68933 (402) 762-3352	Ron Bell Corn Breeder	Seedsmen	Central Kansas
NC+ Hybrids 2419 Reeves Dodge City, KS 67801 (316) 227-6535	Tony Paradise District Sales Mgr.	Seedsmen	Southwest Kansas
NC+ Hybrids 401 N. Cherokee McCook, NE 69001 (308) 345-3687	Gary Talich District Sales Mgr.	Seedsmen	Northwest Kansas
NC+ Hybrids 1311 E. 26th Hutchinson, KS 67501 (316) 662-4938	John Schletzbaum District Sales Mgr.	Seedsmen	South Central Kansas
NC+ Hybrids 611 East 5th Concordia, KS 66901 (913) 243-2442	Bill Graham District Sales Mgr.	Seedsmen	North Central Kansas
NC+ Hybrids RFD 1 Spring Hill, KS 66083 (913) 686-2277	Roger Freed District Sales Mgr.	Seedsmen	East Kansas
Olin Agricultural Division 1812 Manor Drive Dodge City, KS 67801 (316) 227-8370	Edward C. Anderson	Field Representative	West Kansas
Olin Agricultural Division 3118 Corning, P.O. Box 63 Parsons, KS 67357 (316) 421-0685	Jesse R. Scoggins	Field Representative	Southeast Kansas
Olin Agricultural Division 1422 South Elm, P.O. Box 229 Ottawa, KS 66067 (913) 242-4698	David C. Selman	Field Representative	Northeast Kansas
Olin Agricultural Division 336 Wetmore, P.O. Box 9063 Wichita, KS 67277 (316) 722-3684	Paul R. Shinogle	Field Representative	North Central Kansas

Agronomy (continued)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
Olin Agricultural Division Rt. 3, Box 81 Udall, KS 67146 (316) 782-3480	Jim Timmis	Field Representative	South Central Kansas
Farmland Industries P.O. Box 848 McPherson, KS 67460	John Sloup Div. Gen. Mgr. or Larry Krehbiel Coop. Dev. Mgr.	Specially Designed Young Farm Couples Program Series Cooperatives are Community Builders Specially Designed Ladies Programs	State
Farmland Industries P.O. Box 7305 Kansas City, MO 64116 (816) 459-6382	Bob Ensminger Member Services Specialist	Agricultural Chemical Use and Precaution Anhydrous Amonia Safety Soil Fertility and Analysis Fertilizer Use and Application Plant Diseases and Control Animal Health and Nutrition Livestock Feeding Practices Livestock Management Livestock Marketing Feed and Livestock Research Feed Handling Systems Farm Fuels and Lubricants Energy Resources Tires, Batteries and Accessories Welding Techniques and Practices Microwave Cooking	
Department of Agronomy Kansas State University Waters Hall, Room 108 Manhattan, KS 66506 (913) 532-6101	Dr. Hyde S. Jacobs[a]	Weed Science Soil and Water Conservation Crops and Soils Soil Fertility and Management Range and Pasture Management Soil Testing Herbicides (Pesticidal Safety	State

[a]Meeting schedules for Extension Specialists are made one year in advance. Therefore, arrangements to utilize these specialists should be made with this time frame in mind.

Agronomy (continued)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
Forrest H. Boerner 2000 Rock Hill Road Manhattan, KS 66502	Forrest H. Boerner	Federal Crop Insurance	State
Cooperative Extension Service 1501 Fulton Terrace Garden City, KS 67846 (316) 275-9164	Area Extension Director	Crops and Soils	Southwest Kansas
Cooperative Extension Service 170 West Fourth Colby, KS 67701 (913) 462-3971	Area Extension Director	Crops and Soils Crop Protection	Northwest Kansas
Cooperative Extension Service 21 E. Des Moines Ave. S. Hutchinson, KS 67505 (316) 663-5491	Area Extension Director	Crops and Soils	South Central Kansas
Cooperative Extension Service 1515 College Ave. Manhattan, KS 66502 (913) 532-5833	Area Extension Director	Crops and Soils Crop Protection	Northeast Kansas
Cooperative Extension Service 20 S. Highland Chanute, KS 66720 (316) 431-1530	Area Extension Director	Crops and Soils Crop Protection	Southeast Kansas

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Agronomy (Additional Resource People)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served

DIRECTORY OF RESOURCE PERSONNEL

Farm Management Division

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
Manhattan Production Credit Assn. 600 Humboldt, Manhattan, KS 66502 (913) 776-7061	Owen E. Duer or Donald Faulconer	Farm Operating Loans Machinery and Equipment Loans Livestock Loans	Marshall, Geary, Riley, Pottawatomie, and Wabaunsee Counties
Production Credit Assn. 906 Sixth Street P.O. Box 605 Clay Center, KS 67432 (913) 632-6243	Ed Ball	Farm Operating Loans Machinery and Equipment Loans Livestock Loans	Clay and Riley Counties
North Central Kansas PCA 301 West 7th Concordia, KS 66901 (913) 243-4168	John Gaines	Farm Credit	Washington, Jewell, Republic, Mitchell, and Cloud Counties
North Central Kansas PCA 121 West Main Beloit, KS 67420	Don Schmidt	Agricultural Financing Machinery, Livestock and Operating Expenses	Mitchell and part of Jewell County out of the Beloit Branch Office
Production Credit Assn. Branch Office 323 East Wall Street Fort Scott, KS 66701 (316) 223-3470	Kenneth A. "Jack" Woods	Agricultural Financing	Bourbon, Allen, and Crawford Counties
Ottawa Production Credit Assn. 214 South Hickory Ottawa, KS 66067	C. H. Reynolds or Arlen D. Frank	Short-Term Agricultural Financing	East Central Kansas
Council Grove Production Credit Assn. Box 295 Council Grove, KS 66846 (316) 767-5195	Charles W. Alspaw or Larry M. Gehrke	Explanation of PCA and the Services Available	Allen, Bourbon, Cherokee, Crawford, Labette, Montgomery, Neosho, Wilson, and Woodson Counties
Salina Production Credit Assn. P.O. Box 298 Salina, KS 67401 (913) 825-4641	Bruce E. Frost	Farm Credit	Ottawa, Lincoln, Saline, Ellsworth, McPherson, and Rice Counties
Kingman Production Credit Assn. Box 455 Kingman, KS 67068 (316) 532-2471	Howard Silvey	Short and Intermediate Term Farm Credit	South Central Kansas Kingman, Sumner, Harper, Harvey, Reno, and Sedgwick Counties

Farm Management (continued)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
Stockton Production Credit Assn. Box 501 Stockton, KS 67669 (913) 425-6332	Roy Slansky or Jim Dibble	Agricultural Finance	Norton, Phillips, Smith, Graham, Rooks, Osborne, Russell, Ellis, and Trego Counties
The Federal Land Bank Assn. East on 156 Highway Garden City, KS 67846	Keith Randall	Long Term and Real Estate Loans	Greeley, Finney, Wichita, Stanton, Scott, Grant, Hamilton, Haskell, and Kearney Counties
The Federal Land Bank Assn. of Hays Box 836 Hays, KS 67601 (316) 625-2110	Ronald C. Hallagin	Lending Discussion Detail of Loan Processing Appraisals	Ellis, Russell, Smith, Osborne, Rooks, Graham, Norton, and Phillips Counties
The Federal Land Bank Assn. of Wichita 900 Farm Credit Banks 151 N. Main Wichita, KS 67202	Bob Randle Monte Reese Dir. Pub. and Mem. Relations or Don Edson	Farm Credit Films: "Generations of the Land" "The Rock and the Hard Place" "Some Land of My Own" Various Agricultural Credit Topics designed for Requesting Chapter After Dinner Type Speaker	State
The Federal Land Bank Assn. Larned, KS 67550 (316) 285-2316	Mark Prebble	Long Term Financing	Barton, Rush, and Pawnee Counties
The Federal Land Bank Assn. Box 944 Pratt, KS 67124	Donald Kihm Lynn McBride or Don Soekin	Real Estate Purchase Financing Farm Land Rural Housing Pasture Financing Agricultural Corporation Financing Irrigation System Financing Lease Arrangements	Barber, Commanche, Kiowa, Pratt, Stafford, and Edwards Counties
The Federal Land Bank Assn. of Ness City Ness City, KS 67560 (913) 798-2278	Charles Wiginton Dennis McWilliams or Arthur Nielfeld	Farm Loans Rural Home Loans	Sheridan, Gove, Trego, Ness, Lone, and Hodgemon Counties
The Federal Land Bank Assn. of Concordia 223 W. 7th Concordia, KS 66901 (913) 243-4689	Roger K. Colby	Long Term Credit	Jewell, Republic, Cloud, Mitchell, Lincoln, Ottawa, Saline, and Ellsworth Counties

Farm Management (continued)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
The Federal Land Bank Assn. of Hutchinson 101 N. Whiteside Box 1364 Hutchinson, KS 67501 (316) 663-3305	Jim E. Corwin	Long Term Farm and Ranch Financing	McPherson, Reno, and Rice Counties
The Federal Land Bank Assn. of Wichita 540 S. Broadway Wichita, KS 67202 (316) 265-4269	Sam Eberly	Farm Credit	Sedgwick, Sumner Cowley, Harper, Kingman, Butler, and Harvey Counties
The Federal Land Bank Assn. of Colby P.O. Box 548 Colby, KS 67701	W. A. Dowell	Farm and Ranch Real Estate Loans	Cheyenne, Rawlins, Sherman, Thomas, Decatur, Logan, and Wallace Counties
The Federal Land Bank Assn. of Emporia-Topeka 115 W. 5th, Box L Emporia, KS 66801 (316) 342-0138	W. H. Snyder	Farm Credit	Emporia Area
The Federal Land Bank Assn. of Emporia-Topeka 1717 Gage, Box 4086 Topeka, KS 66604 (913) 272-5111	Warren Matthews	Farm Credit	Topeka area
The Federal Land Bank Assn. of Chanute 725 W. Cherry, Box 727 Chanute, KS 66720 (316) 431-0240	Larry L. Rose	Farm and Ranch Loans	Southeast Kansas
Farmers Home Administration Box 313 Atchison, KS 66002 (913) 367-2928	E. Francis Habiger	District Director	Atchison and Doniphan Counties
Farmers Home Administration Box 966 Manhattan, KS 66502 (913) 776-4839	Bill Webber	Farmer Program Loans Housing or Building Loans	Northeast and North Central Kansas
Heinold Commodities, Inc. 505 Poyntz Ave. Manhattan, KS 66502 (913) 776-1313	Jim Buchanan Commodity Broker	Understanding the Futures Markets	State
Heinold Commodities, Inc. 2707 Vine, Suite 1A Hays, KS 67601	Ken Folsom Branch Mgr.	Livestock and Grain Hedging	Northwest and Central Kansas

Farm Management (continued)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
Peavey Commodity Ser. Div. Suite 703, Colorado Derby Building Wichita, KS 67202 (316) 267-1061	Roger Heitschmidt	Commodity Futures Trading Mechanics	Anywhere (Min. Fee = $50.00)
Wichita Board of Trade 405 Colorado Derby Bldg. Wichita, KS 67202	Ruby Hesket Exec. Secretary	Grain Market Information and Grain Radio Reports	State
Heinold Commodities, Inc. Box 241 Emporia, KS 66801 (316) 342-8578	Randy Fisher or Bill Martin	"Hedge Seminars" "Understanding The Futures Market"	Entire State except Northwest corner
Kansas Crop and Livestock Reporting Service 444 S. E. Quincy Topeka, KS 66683 (913) 295-2600	M. E. Johnson or Bill Kastens	How Agricultural Statistics Are Gathered Uses of Agricultural Statistics A Review of Current Agricultural Data (for one or more commodities)	State
Kansas Farm Bureau 2321 Anderson Ave. Manhattan, KS 66502 (913) 537-2261	Frank Bernasek or Paul Fleener or Mary Wiersma or Delbert Ekart	Crime Prevention Legislative Rural Health Care Safety	State
Small Business Administration 110 E. Waterman Wichita, KS 67202 (316) 267-6311	Vanessa Klein or Richard C. Rawlings Marvin Stofel Steve Rozell Carry Carney or Dennis Garton		East Central Kansas Northwest Kansas Southwest Kansas South Central Kansas
Department of Agricultural Economics Kansas State University Waters Hall, Room 342 Manhattan, KS 66506 (913) 532-6708	Dr. Paul L. Kelley[a]	Farm Management Marketing Information and Agricultural Firm Management Grain Marketing and Agricultural Firm Management Livestock Marketing and Agricultural Firm Management Consumer Marketing Marketing and Agricultural Policy	State

[a]Meeting schedules for Extension Specialists are made one year in advance. Therefore, arrangements to utilize these specialists should be made with this time frame in mind.

Farm Management (continued)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
Cooperative Extension Service 1501 Fulton Terrace Garden City, KS 67846 (316) 275-9164	Area Extension Director	Economics	Southwest Kansas
Cooperative Extension Service 170 West Fourth Colby, KS 67701 (913) 462-3971	Area Extension Director	Economics	Northwest Kansas
Cooperative Extension Service 21 E. Des Moines Ave. S. Hutchinson, KS 67505 (316) 663-5491	Area Extension Director	Economics	South Central Kansas
Cooperative Extension Service 1515 College Ave. Manhattan, KS 66502 (913) 532-5833	Area Extension Director	Economics	Northeast Kansas
Cooperative Extension Service 20 S. Highland Chanute, KS 66720 (316) 431-1530	Area Extension Director	Economics	Southeast Kansas

Farm Management (Additional Resource People)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served

DIRECTORY OF RESOURCE PERSONNEL

Quality of Living Division

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
Kansas Electric Cooperatives, Inc. P.O. Box 4267 Topeka, KS 66604	Charles Ross, Gen. Mgr. Marion Zink, Operations Mgr. Bill Ohlemeier, Dir. of Info. or Harold Shoaf, Dir. Gov. Affairs and Youth Act.	Electric Power Supply in Kansas Load Management and Energy Conservation Factors Affecting Kansas Rural Electric Legislative Matters Affecting Kansas Electric Utilities	State
Kansas Dept. of Economic Development 503 Kansas Ave. (6th Floor) Topeka, KS 66603 (913) 296-3485	Stan McAdoo or George Mathews or Richard Dykes or Fred Sellars	Community Improvement Community Improvement Industrial Development Housing	North Kansas South Kansas State State
Kansas State University Umberger Hall, Room 201 Manhattan, KS 66506 (913) 532-5780	Gail L. Imig[a]	Cultural Arts Food Science and Meal Management Human Nutrition Nutrition Education Clothing and Textiles Family Clothing Textiles-Apparel and Home Furnishings Health Family Economics Household Equipment and Home Safety Interior Design Environmental Family Housing Limited Resources Program Food Science	State
Cooperative Extension Service 1501 Fulton Terrace Garden City, KS 67846 (316) 275-9164	Area Extension Director	Home Economics	Southwest Kansas

[a]Meeting schedules for Extension Specialists are made one year in advance. Therefore, arrangements to utilize these specialists should be made with this time frame in mind.

Quality of Living (continued)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
Cooperative Extension Service 170 West Fourth Colby, KS 67701 (913) 462-3971	Area Extension Director	Home Economics	Northwest Kansas
Cooperative Extension Service 21 East Des Moines Ave. S. Hutchinson, KS 67505 (316) 663-5491	Area Extension Director	Home Economics Consumer Education	South Central Kansas
Cooperative Extension Service 1515 College Ave. Manhattan, KS 66502 (913) 532-5833	Area Extension Director	Home Economics Consumer Education	Northeast Kansas
Cooperative Extension Service 20 S. Highland Chanute, KS 66720 (316) 431-1530	Area Extension Director	Home Economics Human Development and Family Relations	Southeast Kansas

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Quality of Living (Additional Resource People)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served

DIRECTORY OF RESOURCE PERSONNEL

Miscellaneous Division

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
Department of Entomology Kansas State University Waters Hall, Room 123D Manhattan, KS 66506 (913) 532-6154	Dr. Richard J. Sauer[a]	Insecticides (Pesticidal Safety) Horticultural and Urban Entomology Pesticide Chemicals Program	State
Department of Forestry 2610 Claflin Road Manhattan, KS 66502 (913) 532-5752	Harold G. Gallaher[a]	Fire Training Fire Control Environmental Forestry Utilization and Marketing Tree Improvement Forest Pest Management	State
Department of Grain Science and Industry Kansas State University Shellenberger Hall, Room 201 Manhattan, KS 66506 (913) 532-6161	Dr. Charles W. Deyoe[a]	Grain Science and Industry Program Formula Feeds Manufacturing Formula Feeds Quality Control	State
Department of Horticulture Kansas State University Waters Hall, Room 214 Manhattan, KS 66506 (913) 532-6173	Dr. Ronald Campbell[a]	Ornamental Horticulture Landscape and Environmental Horticulture Vegetable Crops Youth and Therapy Programs	State
Department of Plant Pathology Kansas State University Dickens Hall, Room 110 Manhattan, KS 66506 (913) 532-6176	Dr. James F. Shepard[a]	Plant Pathology	State
Wildlife Damage Control Kansas State University Ackert Hall, Room 136 Manhattan, KS 66506 (913) 532-5785	F. Robert Henderson[a]	Wildlife Damage Control Program	State

[a]Meeting schedules for Extension Specialists are made one year in advance. Therefore, arrangements to utilize these specialists should be made with this time frame in mind.

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Miscellaneous (continued)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
Community Resource Development Program Kansas State University Umberger Hall, Room 115 Manhattan, KS 66506 (913) 532-5840	Oscar W. Norby[a]	Community Resource Development Land Utilization and Planning Wildlife and Outdoor Recreation Resource Conservation and Development	State
Polansky Seeds R.R. 2, Box 143A Belleville, KS 66935	Adrian Polansky	Agricultural Policy	North Central Kansas
Cimarron, KS 66835	William Daniels	Cooperative Policy	Southwest Kansas
Elmdale, KS 66850	Ivan Wyatt	State Legislative Activities	Central Kansas
Farmer's Union P.O. Box 1064 McPherson, KS 67460	Dale Lyons	Agricultural Food Policy	State
The Hartford 6315 Frontage Road P.O. Box 2927 Shawnee Mission, KS 66201 (913) 384-4400	Bob Davison Loss Control Consultant	Product Liability	State
Cooperative Extension Service 1501 Fulton Terrace Garden City, KS 67846 (316) 275-9164	Area Extension Director	Forestry Community Resource Development Entomology Plant Pathology Wildlife Damage Control	Southwest Kansas
Cooperative Extension Service 170 West Fourth Colby, KS 67701 (913) 462-3971	Area Extension Director	Community Resource Development	Northwest Kansas
Cooperative Extension Service 21 East Des Moines Ave. S. Hutchinson, KS 67505	Area Extension Director	Community Resource Development Forestry Rural Fire Control Entomology	South Central Kansas
Cooperative Extension Service 1515 College Ave. Manhattan, KS 66502 (913) 532-5833	Area Extension Director	Forestry Community Resource Development	Northeast Kansas

[a]Meeting schedules for Extension Specialists are made one year in advance. Therefore, arrangements to utilize these specialists should be made with this time frame in mind.

Miscellaneous (continued)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
Cooperative Extension Service 20 S. Highland Chanute, KS 66720 (316) 431-1530	Area Extension Director	Forestry Community Resource Development	Southeast Kansas
Department of Adult and Occupational Education Holton Hall, Room 103 Kansas State University Manhattan, KS 66506 (913) 532-5535	Dr. James Albracht	Ag Metrics	State
	Dr. Don Claycomb	Priority Clarification Goal Setting and Goal Attainment	
	Dr. Ralph Field	Effective Public Communication Parliamentary Procedure	
	Dr. Richard Welton	"Young Farmer Programs: The Business of Farming" Slide Series "Agriculture in Brazil" "Organizing and Coordinating a Young Farmer Program."	
Kansas FFA Holton Hall, Room 201A Kansas State University Manhattan, KS 66506 (913) 532-6424	Robert Broeckelman Executive Secretary	Organizing Young Farmer Chapters	State
Dean's Office Agriculture 117 Waters Hall Kansas State University Manhattan, KS 66506 (913) 532-6151	Dr. David Mugler	Opportunities in Agriculture at K-State	State
KSCB Radio P.O. Box K Liberal, KS 67901 (316) 624-3891	Don Drees	Farm Director Member National Assoc. Farm Broadcasters	Southwest Kansas & Oklahoma Panhandle
KKAN Radio Box 307 Phillipsburg, KS 67661 (913) 543-2151	Tad Felts	Farm Director	North Central Kansas
KOAM Radio Box F Pittsburg, KS 66762	Roger King	Farm Director	East and South Kansas
KLEY Radio KLEY Drive Wellington, KS 67152	Ed Hundley	Farm news and markets	South Central Kansas

Miscellaneous (continued)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
KWBW Radio Box 1036 Hutchinson, KS 67501 (316) 662-4486	Jerry Bohnen	News Director	South Central Kansas
Seldom Rest Farms Altoona, KS 66710 (316) 568-3198	Allen Nunnenkamp	Irrigation Farming and Collective Bargaining	Southeast Kansas
WIBW Radio-TV Box 119 Topeka, KS 66601 (913) 272-3456	Richard C. Hull or Kelly Lenz or Sam Knipp	Farm Director Farm Editor Farm Editor	Northeast Kansas
Grass and Grain Box 1009 Manhattan, KS 66502 (913) 539-7558	Frank Buchman Editor	A Farm View from the Editor's Desk (Entertaining, Summaries, Outlooks, Hints & Forecasts)	Eastern Kansas
KGGF Radio Coffeyville, KS 67337	Bob McBride	Farm Director	Southeast Kansas and Northeast Oklahoma
KFDI-AM/FM Box 1402 Wichita, KS 67201	Rex Childs	Agri-Service Director Markets News-Local-Interviews	State USDA
KOYY Radio P.O. Box 550 El Dorado, KS 67042	Joe Corum	Program Director	South Central Kansas
KABI Radio P.O. Box 237 Abilene, KS 67410	Leon R. Geisert	(Run special farm features usually at 6:45 a.m.-Interview, etc. of special interest)	Dickinson, Clay, Saline, Marion, and Geary Counties
KXXX Box 27 Box 27 Colby, KS 67701 (913) 462-3305	Rich Hawkins	Farm Director	Western Half
KNEX AM/FM McPherson Broadcasting Inc. Box 1069 McPherson, KS 67460	Gary Underwood or Claude Hughes or Steve Butler	"Round Up Time" "Many K-State Program News" Public Service and Public Affairs Broadcasts	Central Kansas
KFLA-KULL Radio Rt. 1, Box 6 Scott City, KS 67871	Warren Taylor	On the Spot	Western Kansas

Miscellaneous (continued)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served
Cornucopia Productions Box 332 Scott City, KS 67871	Claude Van Horn	Audio Production Sound Tracks Public Service announcements	U.S.A.
Kansas Fish and Game Commission R.R. 2, Box 54A Pratt, KS 67124	Ross Harrison Supervisor Information-Education or Bob Wood Agriculture Liason Biologist	All Facets of Wildlife and its Recreational Uses (Films, Speakers, and Brochures) Specific Agriculture Programs and Wildlife	State

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Miscellaneous (Additional Resource People)

Firm or Organization	Person to Contact for Service	Specialty/Program Title	Area of Kansas Served